

A Child For All Inc. (ACFA Inc.)

# Financial Statements

Year Ended December 2012 (with Independent Auditors' Report Thereon)

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4/11/2013

**A Child For All Inc. (ACFA Inc.)**

**FY 2012 Financial Statements**

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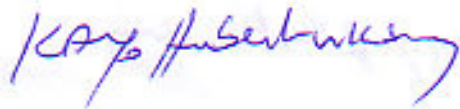
## Independent Auditors' Report

To the Board of Directors  
A child For All  
Stafford, Virginia

We have audited the accompanying statements of financial position of **A child For All (ACFA)** as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended December 31, 2012. These financial statements are the responsibility of ACFA's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ACFA's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ACFA as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.



Montgomery Village,  
April 11, 2013

<b>A Child For All Inc. (ACFA Inc.)</b>		
<b>STATEMENT OF FINANCIAL POSITION</b>		
<b>December 31, 2012 and 2011</b>		
<b>Assets</b>	<b>31-Dec-12</b>	<b>31-Dec-11</b>
<b>Current Assets</b>		
Cash in Saving	\$ 9,846	\$ 29,278
Cash in Checking	3,208	418
Cash in Money Market	55,026	0
Cash in Account in Mali	9,825	297
cash in Paypal	2,884	0
<b>Total Cash and Cash Equivalents</b>	<b>\$ 80,789</b>	<b>\$ 29,993</b>
Donations Receivables	32,253	2,918
Gift Certificates	144	144
Material for Silent Auctions	0	27
Inventory on Hand	1,015	0
Farm Receipt Crop on hand	628	0
<b>Total Current Assets</b>	<b>\$ 114,829</b>	<b>\$ 33,082</b>
<b>Long-Term Assets</b>		
Investments	0	0
Property and Equipment	0	0
(less accumulated depreciation)	0	0
<b>Total Net Fixed Assets</b>	<b>0</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>\$ 114,829</b>	<b>\$ 33,082</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current Liabilities</b>		
Gifts Payable	0	0
Inventory Payable	0	0
Unpaid Globalgiving Fees	1,499	131
Accounting Fees Payable	1,975	0
<b>Total Current Liabilities</b>	<b>3,474</b>	<b>131</b>
<b>Net Assets</b>		
Unrestricted Asset	\$ 111,355	\$ 32,951
Temporarily Restricted	0	0
Permanently Restricted	0	0
<b>Total Net Assets</b>	<b>\$ 111,355</b>	<b>\$ 32,951</b>
<b>TOTAL LIAB. AND NET ASSETS</b>	<b>\$ 114,829</b>	<b>\$ 33,082</b>

The accompanying notes are an integral part of the financial statements

<b>A Child For All Inc. (ACFA Inc.)</b>		
<b>STATEMENT OF ACTIVITIES</b>		
<b>Years Ended December 31, 2012 and 2011</b>		
	<b>2012 Unrestricted</b>	<b>2011 Unrestricted</b>
<b>Revenue and Other Support</b>		
<b>Donations</b>		
Individual Donations	\$ 35,567	\$ 12,582
Segal Family Foundation Grants	39,500	17,000
Globalgiving Grants	30,162	8,746
Cora Gold Donation	10,000	0
<b>Total Donations</b>	<b>115,229</b>	<b>38,328</b>
In Kind Donations	485	747
<b>Non Donation Revenues</b>		
Crop Sales in Mali	19	0
T-Shirts Sales in the US	315	0
<b>Total Business Revenue</b>	<b>334</b>	<b>0</b>
<b>Other Revenues</b>		
Dividend Received	97	64
<b>Total Other Revenues</b>	<b>97</b>	<b>64</b>
<b>Total Non-Donations Revenue</b>	<b>431</b>	<b>64</b>
<b>Total Revenue and Other Support</b>	<b>\$ 116,145</b>	<b>\$ 39,139</b>
<b>Expenses</b>		
<b>Direct Cost</b>		
Nutrition	6,136	4,410
Health Care	1,244	1,107
Education	4,038	1,718
Sports Activities	530	63
Transportation Expenses	31	437
Clothing and Personal Hygiene	4,578	1,698
Entertainment	0	776
Salary	6,443	5,879
Children Christmas Party	317	350
Money Transfer Fees	87	160
Utilities	1,465	1,208
Repair to the House	357	1,385
<b>Total Direct Costs</b>	<b>\$ 25,226</b>	<b>\$ 19,191</b>

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<b>A Child For All Inc. (ACFA Inc.)</b>		
<b>STATEMENT OF ACTIVITIES - CONTINUED</b>		
<b>Years Ended December 31, 2012 and 2011</b>		
	<b>2012 Unrestricted</b>	<b>2011 Unrestricted</b>
<b>Management and Admin</b>		
Bank Fees	\$ 379	\$ 216
VA Registration and Taxes	165	271
Web Maintenance Fees	1,300	940
Marketing and Postage Fees	1,618	725
Fundraising Fees	1,795	0
Travel Expenses		440
Donation Transaction Fees	3,527	2,109
Accounting Fees and Software	2,175	0
<b>Total Management and Admin</b>	<b>10,959</b>	<b>4,701</b>
<b>Business Venture</b>		
Inventory Cost	668	0
Farming Project	887	1,403
<b>Total Business Venture Expenses</b>	<b>1,555</b>	<b>1,403</b>
<b>Total Expenses</b>	<b>37,740</b>	<b>25,295</b>
<b>Change in Net Assets</b>	<b>78,405</b>	<b>13,844</b>
<b>Net Assets-Beginning</b>	<b>32,951</b>	<b>19,107</b>
<b>Net Assets-Ending</b>	<b>\$ 111,355</b>	<b>\$ 32,951</b>

The accompanying notes are an integral part of the financial statements

<b>A Child For All Inc. (ACFA Inc.)</b>		
<b>STATEMENT OF CASH FLOW</b>		
<b>Years Ended December 31, 2012 and 2011</b>		
	<b>31-Dec-12</b>	<b>31-Dec-11</b>
<b>Cash Flows from Operating Activities</b>		
Change in Net Assets	\$ 78,405	\$ 13,844
Changes in Assets: (increase) decrease in:		
Contributions Receivable	(29,335)	(2,358)
Prepaid		90
Gift Certificates	0	0
Material for Silent Auction	27	360
Inventory on Hand	(1,015)	0
Farm Receipt Crop on hand	(628)	0
Changes in Liabilities: increase (decrease) in:		
Unpaid Globalgiving Fees	1,368	48
Accounting Fees Payable	1,975	(144)
Inventory Payable	0	(387)
<b>Net Cash Provided by (used in) Operating Activities</b>	<b>\$ 50,796</b>	<b>\$ 11,453</b>
<b>Cash and Cash Equivalents</b>		
Beginning	29,993	18,540
Ending	<b>\$ 80,789</b>	<b>\$ 29,993</b>

The accompanying notes are an integral part of the financial statements

## A CHILD FOR ALL INC.

### NOTES TO THE FINANCIAL STATEMENTS

#### 1. Organization and Program

A Child for All Inc. (ACFA) is a U.S. based non-profit-organization with operations in the Republic of Mali, West Africa. The organization is established to provide shelter, health care, food and education to the vulnerable children of Mali. ACFA was created on 25 March 2008 in Stafford, Virginia. Though it receives minor income from business ventures such as farming project and T-shirts sales, the primary sources of ACFA's revenues are contributions from foundation, corporations and individuals. In 2012 ACFA proceeded with its expansion program which will allow the organization to increase its impact by supporting up to 100 vulnerable children, and over 1,000 community members with medical and school services.

ACFA-Mali is financially supported by ACFA-USA. ACFA-USA consisting of the Executive Director and the Board of Directors, all located in the Washington D.C. area, exercises administrative oversight and sets policy direction for ACFA-Mali.

ACFA accomplishes its mission through the delivery of 4 programs: shelter, nutritious food, health care, and education. It is through the implementation of these programs that we give the children a loving environment conducive to their physical, mental, psychological, and intellectual development.

**Shelter:** Located in the capital city of Bamako, ACFA-Mali is the home for Mali's vulnerable children. Our live-in staff and volunteers care for the twelve ACFA children on a daily basis.

**Nutritious Meals:** On a daily basis, our staff prepares and distributes to the children, a nutritionist approved healthy balanced menu. Such a diet is essential to the children's physical and mental development. Additionally the children receive daily vitamin supplements.

**Health Care:** In coordination with Health Care Centers and clinics, ACFA-Mali provides the highest health care services to our children. In addition, volunteer local doctors and pharmacists assist us in our health care program delivery.

**Education:** Education is a very important component of ACFA's strategy. ACFA children attend public schools. Additionally, we provide extracurricular activities in the form of additional instructions in Math, English and French. The children also attend arts and crafts classes, as well as drama classes. These programs coupled with physical activities such as basketball and taekwondo classes all contribute to the children's mental and intellectual development.



Business Ventures: In 2012 ACFA engaged into two business ventures: the farming project and the ACFA T-shirt sales. The farming project produced more crop than the children can consume. ACFA sales the excess harvest and the funds are used to support our children. Additionally, in 2012, ACFA received donation of art work to produce T-shirts. ACFA purchased t-shirts, had the art work printed on them and is now offering the t-shirts for sale at fundraising events and on our website.

## **2. Summary of Significant Accounting Policies**

### **a. Basis of Accounting**

The financial statements of ACFA are presented in conformity with accounting principles generally accepted in the United States of America and have been prepared on the accrual method of accounting.

Classification of Net Assets: ACFA does not have any restricted assets. All assets are available for support of ACFA's operations as designated by the donors and by the board of directors.

Revenue Recognition: Upon receipts of pledges and cash, grants and contributions are considered unrestricted and available for general operations.

### **b. Cash and Cash Equivalents**

For purposes of the statement of cash flows, ACFA considers all deposits, pledges and investment with a purchased maturity of three month or less to be cash equivalents. Additionally, Money Market Funds, reserved for the purpose of Zorokoro Construction, and segregated for the sole purpose of earning greater dividend are considered cash equivalents. Cash and cash equivalents were \$80,789 at December 31, 2012 and include \$55,026 of Money Market account.

### **c. Donations Receivable**

The donations receivable consist of pledges made in 2012 that will be received throughout 2013. At the end of 2012, ACFA had a total of \$32,253 in donations receivables.

### **d. Inventory and Farm Receipt on Hand**

This is the value of the T-Shirts inventory on hand. The value of the inventory T-Shirts at the end of the year was \$1,015. For the Farm Receipt Crop on Hand, this represents the value of the inventory of crop harvested from our farming project. ACFA evaluates the crop in storage at a value of \$628.

#### **e. Unpaid Expenses**

These are the expenses that Globalgiving will deduct from the December 2012 donation before transferring the funds to ACFA. At the end of 2012, ACFA had \$1,499 in unpaid expenses.

#### **f. Accounting Fees Payable**

This represents the professional fees for the accounting services received throughout the year and not yet paid as of December 31, 2012 of \$1,975.

#### **g. Unrestricted Asset**

ACFA assesses that cash in checking and savings, funds in Globalgiving and paypal accounts as well as the gift certificates and silent auction items are unrestricted and readily available to be used to support operations. Total unrestricted assets were \$111,355 at December 31, 2012.

#### **h. Donations**

- Individual Donations: These are donations made by individuals either online on ACFA's website or by cash or check mailed to ACFA or hand delivered. These donations could be made during campaigns, fundraising events, or randomly. In 2012, individuals donated \$35,567 to ACFA.
- Segal Family Foundations Grants: ACFA is supported by the Segal Family Foundation through quarterly grants. The total Segal Family Foundation grants to ACFA in 2012 was \$39,500.
- Globalgiving Donations: ACFA has partnered with Globalgiving and currently has 3 projects on Globalgiving where individuals donate to ACFA. These donations are issued to ACFA in the form of grants on a monthly basis. This year Globalgiving grants totaled \$30,162.
- Cora Gold Donation: Cora Gold is a mining corporation that operates in Mali. They have pledged to donate \$10,000 to ACFA in 2013 in support of the Zorokoro Children Complex.

#### **i. Dividend Received**

Dividend consists of monthly accumulated interest and dividends deposited to ACFA account by the Navy Federal Credit Union. In 2012, ACFA earned a total of \$97 in dividend.

#### **j. Nutrition**

These are the expenses that ACFA incurred in 2012 to feed the children. This year's nutrition cost us \$6,136.

## **k. Health Care**

These are the fees incurred for the health care coverage of the children. In 2012 medical and health care cost for the children of ACFA was \$1,244.

## **l. Education**

These are the fees paid for enrollment to schools, school supplies, school uniforms, and tutors' fees for the children. This year total education fees amounted to \$4,038.

## **m. Sport Activities**

These are the fees paid for the children basketball, and taekwondo classes as well as the specific sport uniforms and balls. This year ACFA spent \$530 in such fees.

## **n. Clothing and Personal Hygiene**

These are the fees incurred to purchase clothes, shoes, other garments, and personal hygiene items such as tooth brush, toothpaste, lotion, etc... for the children. In 2012, ACFA incurred total clothing and personal hygiene cost of \$4,578.

## **o. Salary**

In 2012, ACFA spent \$6,443 in employee's salaries. This consists of salary for the staff taking care of the children in Bamako. ACFA has no paid staff in the U.S. All 5 paid staff members are located in Bamako, where they care for the children.

## **p. Utilities**

This is the total utility cost for operations in Bamako (water, electric bill, cooking wood and charcoal, etc...) and amounted to \$1,465.

## **q. Marketing and Postage Fees**

These are the fees paid to print brochures for different events or for presentation to potential funding organizations, as well as to mail ACFA materials to constituents. This year ACFA spent \$1,618 in Marketing.

## **r. Fundraising Fees**

In 2012, ACFA spent a total of \$1,795 in fees and expenses for all the fundraising events that it hosted.

## **s. Donation Transaction Fees**

These are fees paid to Paypal, globalgiving, and Square for donations made online. In 2012 ACFA incurred such fees for a total of \$3,527.

**t. Accounting Fees and Software**

These are the fees for the accounting services received throughout the year and the accounting software purchased throughout the year. In 2012, ACFA incurred accounting services of \$1,975 and cost for the software of \$200.

**u. Inventory Cost**

These are the cost of purchasing the T-Shirts to be printed and sold. ACFA spent \$668 in inventory cost in 2012.

**v. Farming Project**

These are the expenses incurred for the farming project. ACFA cultivates a farm where it grows crops and vegetables to feed the children. This year, the expenses of the farming project amounted to \$887.